



BARAKAH OFFSHORE PETROLEUM BERHAD

5Q FPE 2019 Results Overview

30 May 2019

Overview of 5QFPE19 and 15MFPE19 Results

Change of Financial Year End to 30 June

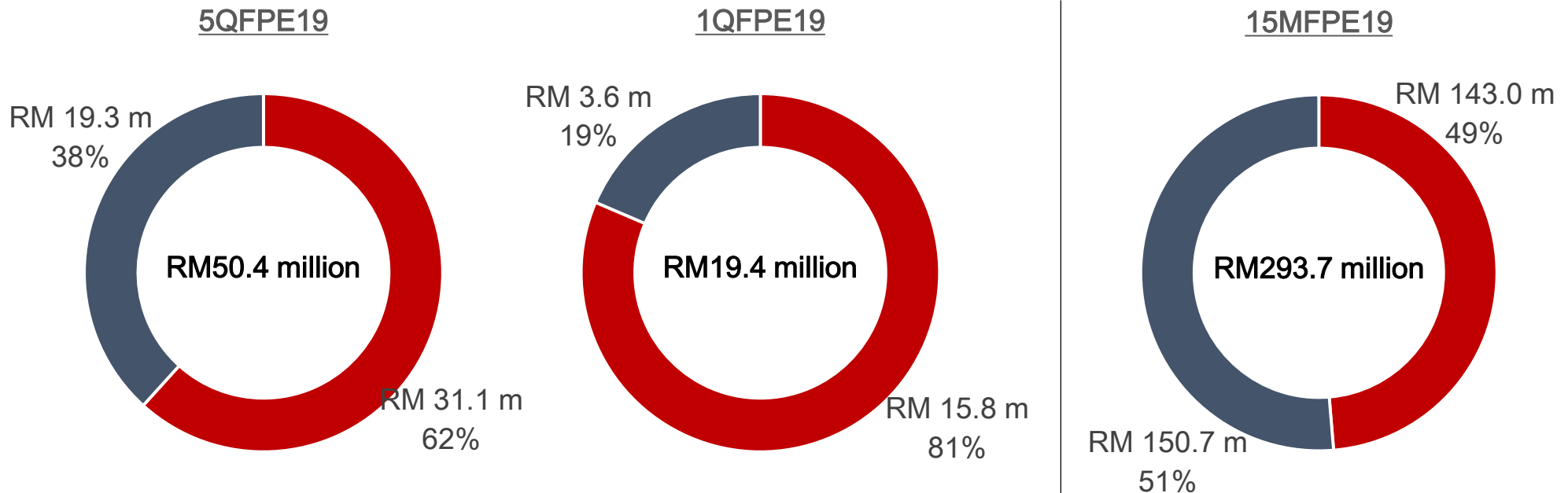
	5Q FPE 2019	1Q FPE 2019	Variance %	15M FPE 2019
<i>(RM million)</i>	Mar-19	Mar-18		Mar-19
Revenue	50.4	19.4	1 +160%	293.7
EBITDA	(34.5)	(10.9)	(216%)	(51.0)
Loss Before Taxation	(41.5)	(19.8)	(109%)	(92.6)
Loss After Taxation	(41.9)	(19.9)	2 (110%)	(103.5)
Basic EPS	(5.05) sen	(2.41) sen	(109%)	(12.48) sen
Net assets per share	11.40 sen	21.62 sen	(47%)	11.40 sen

1 5QFPE19 revenue expanded 160% year-on-year (“YoY”) to RM50.4 million on the back of:

- ✓ Increased activity in the Pipeline and Commissioning Segment (“PCS”) segment.
- ✓ Contribution from the newly-secured 5-year Maintenance, Construction and Modification (“MCM”) contracts.
- ✓ Utilisation of pipelay barge, Kota Laksamana 101 during the quarter.

2 Loss After Tax of RM41.9 million in 5QFPE19 was affected by higher Cost of Sales due to provision for additional cost in relation to past projects.

Segmental Revenue Breakdown



Installation and construction services (“ICS”)



Pipeline and commissioning services (“PCS”)

Orderbook as at 31 March 2019

Projects	Clients	Outstanding	Timing
Hook-up & Commissioning (“HUC”) and Topside Maintenance for platforms in West and East Malaysia 2015 – 2018	<ul style="list-style-type: none"> Various PSC’s 	RM2 million	2018
Sabah-Sarawak Gas Pipeline Maintenance	<ul style="list-style-type: none"> Petronas Carigali Sdn Bhd Petronas Gas Berhad 	RM77 million	2019
Pipeline Services	<ul style="list-style-type: none"> Petronas Carigali Sdn Bhd Shell 	RM1 million	2019
Pan Malaysia Maintenance, Construction and Modifications (“MCM”) of offshore facilities 2018 – 2023	Various PSC’s	RM500 million <i>(management estimate)</i>	2018 - 2023
Umbrella Transportation & Installation (“T&I”) 2017 – 2019	Various PSC’s	RM20 million	2019

■ Pipeline and commissioning services

■ Installation and construction services

RM600 million

Total O/S orderbook

Addressing going concern matters

Our immediate action plan is to strengthen Barakah's financial position and stabilise operations

KEY MATTERS

Barakah entered PN17 Status in May-19:

- KL101 defaulted on instalment payments to EXIM Bank amounting USD2.65m / RM11.08m.
- Drawn down amount in Aug-14: USD57.46m.
- Loan outstanding as at 16-May-19: USD42.32m.

WHAT WE ARE DOING

- Total liabilities as at 31-Mar-19: RM335.9m
- In the midst of finalising a scheme to restructure the Group's debt with EXIM Bank and past due creditors.
 - ✓ Completed revaluation exercise of KL101.
 - ✓ The exercise resulted in an impairment of the asset.
 - ✓ The revaluation deficit of USD39.0m / RM161.1m will be reflected for the financial period ending 30 June 2019.
- Embarking on a regularisation plan to:
 - ✓ Address significant outstanding amount due to creditors
 - ✓ Improve our net asset position
 - ✓ Resolve the lack of utilisation of KL101
- The proposal of the regularisation plan to be formalised mid-2019.

Business Outlook

Positive on prospects moving forward



Focus on bidding for more projects

- ✓ Estimated tenderbook value of RM928 million.
- ✓ Active participation in pre-qualification for potential future projects bidding.



Execution of projects to sustain operations

- ✓ Orderbook of RM600 million provides earnings visibility up to 2023.



Collaborate with stronger companies

- ✓ Strategic tie-up with Vallianz.
- ✓ Collaboration with Minsheng.
- ✓ To explore areas of collaboration.



Utilisation of pipe-lay barge KL101

- ✓ Currently on hire as accommodation vessel for MCM contract, offshore of Terengganu

Forging Strategic Partnerships

To enhance Barakah's competitiveness to capture arising opportunities



- Established provider of offshore support vessels (“OSV”) and integrated offshore marine solutions in the O&G industry.
- Listed on the Catalist Board of Singapore Exchange.
- Owns and operates a young fleet of 76 OSVs.
- Presence in the Middle East, Asia Pacific and Latin America.
- 57.67% owned by Rawabi Holding Company Limited:
 - Rawabi is a Saudi company involved in the provision of products and services in the O&G industry, specifically in the drilling and related oilfield services.
 - Has international partners from 20 countries.
 - Represents over 100 worldwide prominent companies.

Entered Memorandum of Understanding (“MOU”) with Vallianz Holdings Limited in April 2019

- ✓ To form a strategic alliance to explore opportunities in Malaysia and the Middle East.
- ✓ Leverage on Vallianz’s strong foothold in the Middle East to widen Barakah’s geographical reach.
- ✓ Heighten probability of contract wins for Barakah.
- ✓ Expand scope of services along the O&G value chain.
- ✓ Barakah to provide engineering and operational capabilities to support Vallianz’s projects.

Forging Strategic Partnerships

To enhance Barakah's competitiveness to capture arising opportunities



Entered into Heads of Agreement with Minsheng Financial Leasing Co. in May 2019

- ✓ To explore areas of collaboration relating to O&G projects under Minsheng's portfolio.
- ✓ Barakah to provide engineering expertise for Minsheng's Offshore Leasing and Ship Chartering Portfolio.
- ✓ Barakah to carry out operations and management of certain O&G projects under Minsheng's portfolio.
- ✓ Engage in the utilisation of Barakah's KL101 for Engineering, Procurement, Construction, Installation and Commissioning ("EPCIC") and accommodation works.



- One of China's biggest financial leasing companies.
- Asset size as at end-2017: USD26 billion / RM108 billion.
- China's leading ship leasing company with a fleet of more than 330 ships.
- Asia's largest corporate aircraft leasing company with 300 aircrafts,
- Wide portfolio covering aircrafts, ships, marine engineering equipment, logistics, energy equipment, energy saving and environmental protection, medical equipment, vehicles and construction machinery, among others.

Production Riser Tensioner for MURPHY



Provision of Pan Malaysia Maintenance, Construction & Modification (PM-MCM) for PETROFAC



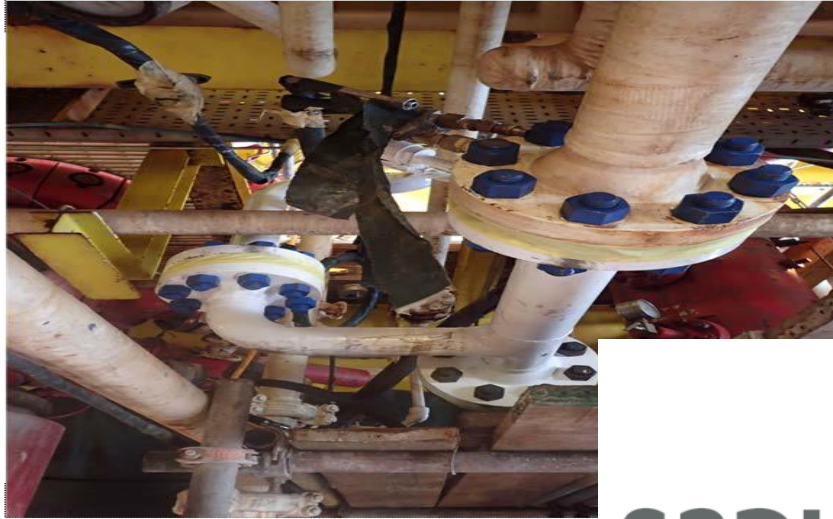
Petrofac 



Provision of Pan Malaysia Maintenance, Construction & Modification (PM-MCM) for HESS



Provision of Pan Malaysia Maintenance, Construction & Modification (PM-MCM) for SAPURA Exploration & Production (SEP)



Provision of Pan Malaysia Maintenance, Construction & Modification (PM-MCM) for International Petroleum Corp. Malaysia B.V



Provision of Pan Malaysia Maintenance, Construction & Modification (PM-MCM) for ENQUEST



Thank You

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